

**Doug A. Cooper**  
President, Liberty Construction Services  
[doug@libertycsi.com](mailto:doug@libertycsi.com)

**Highlights of Qualifications:**

- 25+ years of commercial construction experience in office, educational, religious, retail, health care, and industrial construction
- Deep understanding of self perform work including site, concrete, masonry, steel and metal studs and drywall.
- Highly effective communications skills including owner, architect and subcontractor relations.
- Entrepreneurial skills in developing start up company, new divisions and capturing market share.
- Complete and in-depth knowledge of the complete construction process.
- Teaching and instructional experience.

## Professional Experience

*Liberty Construction Services, Inc.*  
*Stoutsville, Ohio*  
2003-current

*Co-Founder and President*

Responsible for start up of new General Contracting business. Responsible for sales and marketing, bidding, project management and engineering.

Projects include:

**Graham Packaging**

**Altavista, VA**  
60,000 sf addition to bottle manufacturing facility  
\$2.5 MM Complete 2009

**Pickaway Correctional Facility – Emergency Power**

**Pickaway County, Ohio**  
7,000 sf addition to Power Plant  
\$.5 MM Complete 2008

**Emergya Energy Technologies**

**Little Rock, AR**  
500,000 sf conversion from distribution to manufacture –  
Wind Turbines  
\$2.4 MM Complete 2008

**Warehouse Renovation**

**Greenville, SC**  
1,000,000 sf renovation (former Lockheed Martin) –  
Cotton Storage  
\$1.8 MM Complete 2007

**Lexington Metals**

**Lexington, KY**  
650,000 sf design build renovation  
Metal stamping facility, heavy concrete/steel  
\$6.MM Complete 2006

**Fisher Road Distribution**

**Columbus, Ohio**  
Over 1,00,000 sf renovated  
Many tenant contracts complete  
\$ 2.3MM Complete 2005

**MBNA –Sky Financial**

**Columbus, Ohio**  
Design Build computer room/back up power system  
\$ 650,000 Complete 2004

**Fairfield Christain Church**

**Lancaster, Ohio**  
25,000 sf Classrooms and Gym  
Performed onsite supervision  
\$ 2.2MM Complete 2004

## **Doug A. Cooper**

***Corna/Kokosing Construction Company***  
***Columbus, Ohio***  
1993-2003

***Senior Vice President***  
2001-2003

Responsible for overall operation of Commercial Division. Revenues in excess of \$ 60 MM annually. Supervised multiple project managers, project engineers, and Superintendents.

**Marion Harding High School**  
275,000 sf, \$ 17 MM General Trades Package  
Self perform \$ 5 MM masonry, 80 masons

**Amanda Clearcreek 3-12**  
235,000 sf, \$ 14 MM General Trades Package  
Self perform \$ 2 MM structural steel

**Marietta College Field house**  
200,000 sf, \$ 18 MM General Contract  
**Self perform \$ 1 MM concrete**

**Teays Valley Elementary**  
Total of 3 buildings, 160,000 sf  
Self perform metal studs and drywall

**Centerburg 6-12 School**  
190,000 sf, \$ 7MM General Trades Package

Poured over 1,000,000 sf of flat work self perform in one year

Senior Member of the Executive Committee responsible for overseeing direction and policy making for the company. Revenues over \$ 140 MM and 500 plus employees.

Reported directly to President. Constant attention to key issues such as procurement of work, contract negotiation, enhancing safe behavior, adherence to schedule, quality of work, etc.

Recruitment of key personnel including project managers, project engineers, superintendents as well as interns.

Continual review of job cost reports for self perform work items. Follow up with project teams if problems were noted.

Direct contact with owners, architects and other clients to insure satisfaction. Regular meetings and reviews conducted.

***Vice President of Customer Service***  
1996-2001

Started division from scratch to the most profitable division in the company with revenues of over \$35 MM annually. Responsible for all work procurement and operations.

## **Doug A. Cooper**

Built up repeat client base by delivering quality construction services at a competitive price.

Broadened market share by diversifying work type. Expanded into industrial and healthcare markets, which eventually led to spin off divisions that were formed.

Hired, trained and retained numerous managers and engineers. Helped many to advance their careers by supporting them in challenging positions.

Implemented succession plan by training replacement for my position

Instrumental in organizing and starting the apprenticeship training service. Provided ability to partner with Columbus State Community College through accredited teaching credentials.

Enhanced subcontractor relationships by honest and fair practices.

Increased the degree of difficulty of projects contracted. Pushed the maximum sized project to over \$ 5 MM.

### *Project Engineer*

1993-1995

Traditional Project Engineer role. Provided company experienced management of schedule, cost control, change order management, subcontractor relations, material expediting, layout and other field duties.

While completing typical PE duties, pursued bid work at retail mall that produced profitable results.

### *Wilson Floors*

#### *Senior Project Manager*

1991-1993

Responsible for hard surface contracts. Learned all types of flooring in detail. Focused on large contracts with GCs. Statehouse Senate Building, 100 East Broad, Prime Site Computer Facility (OSU)

### *Dugan and Meyers Construction Company, Inc*

1987-1991

#### *Project Engineer and Co-op*

GD Hines Convention Center, Boston  
Wexner Visual Arts Center, OSU  
One Columbus Office Building  
Picket Suite Hotel, Columbus  
Huntington Center Office Building, Columbus  
Deaconess Hospital, Cincinnati

# Doug A. Cooper

## Educational Experience

### Primary Education:

#### **University of Cincinnati**

B.A.S Construction Management  
1987

A.A.S Architectural Technology  
1985

### Continuing Education:

#### **Harvard Law School**

School of Negotiation  
2001-2002  
Managing Difficult Business  
conversations  
Teaching Negotiation in the  
Organization

#### **Hillsdale College**

2001  
Dow Leadership Center  
Creative Root Cause Analysis

#### **FMI**

1999  
Construction Selling Skills

#### **American Red Cross**

CPR/Basic First Aid Instructor  
1998-2002

#### **LEED Associate Professional**

U.S. Green Building Council  
Building Operations and  
Maintenance  
Current Student 2009

## Professional Affiliation

#### **Association of General Contractors (AGC)**

Central Ohio Division  
1997-Present

#### Board Member

Past Chairman Central Ohio  
Chapter

#### **U.S. Green Building Council**

LEED Green Associate  
2009- Present

#### **Columbus State Community College (CSCC)**

1988- Present  
Adjunct Faculty- Instructor  
Teach various classes in  
construction management  
education. Taken on multiple

classes. Over 30 quarters taught,  
approaching 1,000 students.

#### **Builders Exchange Foundation (BXF)**

Central Ohio  
2009- Present  
Board Member

#### **Fairfield Christian Church**

Lancaster, Ohio  
1997 - Present  
Elder, teacher